



## Worries of the Wealthy... And How They Deal with Them

Worry: Too many people are trying to sell me all sorts of things that I don't want or need.

Solution: Stick with the basics. Having great wealth does not mean you will have "secret investments" that always make money. There are no shortcuts to building and maintaining wealth.

Worry: I won't have enough money to cover my expenses.

Solution: At all levels of wealth, people worry about running out. Looking for income producing investments like dividend-paying stocks, bonds that pay interest, and real estate (often in the form of REITs - Real Estate Investment Trusts) helps them to balance their need for income with their goal of growth.

Worry: What's a smart way to handle my money so I don't have to learn from my mistakes? I'd rather learn from other people's mistakes.

Solution: Think about whether you'd accept payment to handle someone else's money. If the answer is no, ask yourself why you'd handle your own money. Find money managers and advisors who can help you manage the day-to-day operations while you focus on overall risk levels and goals.

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